

**Southeast Missouri State University
Tax Sheltered Annuity Investment
Vendor's List**

403(b) Tax Deferred Annuities and 457 Deferred Compensation

1. ING (formerly AETNA)

Finch & Marchbanks, LLC

William "Rock" Finch
Steve Marchbanks
760 S. Kingshighway, Suite E
P. O. Box 927
Cape Girardeau, MO 63702
(573) 335-7335

David Hahs
T. Ronald Hahs
1307 N. Mount Auburn Road
P.O. Box 1240
Cape Girardeau, MO 63702
(573) 335-0187

First Financial Planners, Inc.

J. Tim Blattner
Gregory Williams
1221 Kingsway
Cape Girardeau, MO 63701
(573) 334-3288
(888) 529-9845

Pathfinder Financial Advisors, LLC

Thomas J. Harold
8 S. Silver Springs Road
Cape Girardeau, MO 63703
(573) 334-7000
(800) 455-2822

2. AMERICAN FUNDS DISTRIBUTORS, INC.

Wells Fargo Advisors, LLC

97 N. Kingshighway, #1
P. O. Box 757
Cape Girardeau, MO 63702-0757
(573) 334-2866 (800) 392-0408

John Christensen, MBA
First Vice President-Investment Officer

Bill Duffy, CFP®
Managing Director-Investment Officer

Jackie Majoros, CFP®
Financial Consultant

Matt Siemers
Vice President-Investment Officer

David Willis, CFP®
First Vice President-Investment Officer

Edward Jones

Debbie Etherton
3095 Lexington Ave, Suite 100
Cape Girardeau, MO 63701
(573)-332-8616

Cheryl Mothes
2820 E Jackson
Jackson, MO 63755
(573) 243-7798

Michael C. Domian
1610 N. Kingshighway, Ste 104
Cape Girardeau, MO 63703
(573) 335-1671

Conrad Klusmeier
3443 William Street Ste A
Cape Girardeau, MO 63701
(573) 339-2006

Stan Irwin
839 N Kingshiway
Cape Girardeau, MO 63701
(573) 335-8274

Carns Financial

Daniel O. Carns
1021 Kingsway Drive, Ste. 7
Cape Girardeau, MO 63701
(573) 335-0053
Toll free: (877) 335-0053

Genworth Financial Advisors

Bradley Mouser
2811 Wintergreen
Cape Girardeau, MO 63701
(573) 651-0611

Pathfinder Financial Advisors, LLC

Thomas J. Harold
8 S. Silver Springs Road
Cape Girardeau, MO 63703
(573) 334-7000
(800) 455-2822

Investment Professionals, Inc.

Robert "Steve" Gerard
111 S. Broadview Street
Cape Girardeau, MO 63703
(573) 335-7366

Robert Rueseler and Associates

Robert Rueseler
113 S. Broadview
Cape Girardeau, MO 63701
(573) 334-5086
(800) 869-4081

Dennis Mayfield

1078 Aaron Drive
Jackson, MO 63755
(573) 243-0797

3. **AMERIPRISE FINANCIAL SERVICES (formerly American Express Financial Advisors)**

Ameriprise Financial Services, Inc.

70205 Ameriprise Financial Central
Minneapolis, MN 55474

Ameriprise Financial Services/Riversource Life Insurance Company

Richard A. Hartmann
167 Grand Fir Lane
Jackson, MO 63755
(573) 243-7799

4. **FIDELITY RETIREMENT SERVICES**

David Hahs

T. Ronald Hahs
1307 N. Mount Auburn Road
P.O. Box 1240
Cape Girardeau, MO 63702
(573) 335-0187

201 S. Main, Suite 200
Salt Lake City, UT 84111
Customer Service: (800) 343-0860
Investment Service Team: (800) 868-1023

5. **JACKSON NATIONAL LIFE**

First Financial Planners, Inc.

J. Tim Blattner
Gregory Williams
1221 Kingsway
Cape Girardeau, MO 63701
(573) 334-3288
(888) 529-9845

Pathfinder Financial Advisors, LLC

Thomas J. Harold
8 S. Silver Springs Road
Cape Girardeau, MO 63703
(573) 334-7000
(800) 455-2822

Genworth Financial Advisors

Bradley Mouser
2811 Wintergreen
Cape Girardeau, MO 63701
(573) 651-0611

6. **LINCOLN NATIONAL LIFE INSURANCE COMPANY**

Lincoln Financial Group

P. O. Box 2239 Fort Wayne, IN 46801
(877) 533-0003

Lincoln Financial Advisors Corp.

Anne Quade 167 Lamp & Lantern Village PMB 278 Chesterfield, MO 63017
(866) 728-2068

7. MASSACHUSETTS MUTUAL INSURANCE COMPANY Robert

Rueseler and Associates

Robert Rueseler 113 S. Broadview Cape Girardeau, MO 63701
(573) 334-5086
(800) 869-4081

8. MISSOURI DEFERRED COMPENSATION - ICMA-RC

3349 American Drive, Suite A Jefferson City, MO 65109

(573) 893-1053

(800) 392-0925 Option 3

www.modeferrredcomp.org

Education Specialists:

Deborah D. Taylor

DDTaylor@icmarc.org

Donald E. Wilson

DEWilson@icmarc.org

Tasha Reinkemeyer

TReinkemeyer@icmarc.org

Dan Wagner

DWagner@icmarc.org

Dale Stuckey

DStuckey@icmarc.org

Dale Rippelmeyer

DRippelmeyer@icmarc.org

Jonathan Binkley

JBinkley@icmarc.org

9. TEACHERS INSURANCE & ANNUITY - COLLEGE RETIREMENT EQUITIES FUND
(TIAA-CREF)

Melvin L. Ballenger

4625 Lindell Blvd., Suite 501

St. Louis, MO 63108

(t) (314) 763-6724

(f) (214) 488-3214

Melvin.Ballenger@tiaa.org

www.tiaa.org

Telephone Consulting Center: (800) 842-2776 (use this number to check account)

10. THRIVENT FINANCIAL FOR LUTHERANS

John Schubert
2201 Walton Drive, Suite D
Jackson, MO 63755
(573) 204-8400

Jonathan Goodpasture
3183 Larch Lane Apt. 3
Jackson, MO 63755
(573)-225-6363

Jayne Schrader
117 East Jefferson, Suite B
Jackson, MO 63755
(573)-243-5300

11. VARIABLE ANNUITY LIFE INSURANCE COMPANY

AIG VALIC Financial Advisors, Inc.

Richard Counts
(314) 439-4850