Today’s business world places new demands on business professionals not only to keep up with local and global change, but also to develop their leadership and interpersonal competencies required to work with people at all organizational levels. In addition, today’s managers must be able to:

- Address global opportunities, competition, and regulatory issues;
- Utilize the latest technology in production, controls, and communications; and
- Interact productively with internationally diverse customers, employees, and suppliers.

Southeast Missouri State University’s MBA program guides students through all aspects of business and supplies them with the knowledge to succeed in today’s business environment.

Accreditation
All of the programs within the Harrison College of Business hold the prestigious accreditation of the AACSB International, an honor held by only 5 percent of business programs worldwide. Accreditation by the Network of International Business Schools (NIIBS) recognizes us for “deep” internationalization of all facets of our business program. Only four institutions in the United States have received this distinction. In addition, Southeast Missouri State University is fully accredited by the North Central Association of Colleges and Schools. University accreditation ensures a strong instructional environment for our programs.

Sport management students will...

- Open doors to better employment opportunities.
- Increase their lifetime earning potential by 50 percent.
- Get a promotion advantage.
- Enhance their management skills.
- Increase their confidence, maturity, and influence in the workplace.

Career Planning
Currently, 98 percent of Harrison College of Business graduates find employment within a year of graduation. A St. Louis Outreach Office, located in Chesterfield, Missouri, provides career exploration assistance, résumé critiques, interview tips, job search strategies and more. St. Louis Business Interview Days offers Southeast business students a one-of-a-kind interviewing and networking opportunity.

About Our Online Programs
At Southeast, if a program is designated as an online degree, that means you can complete your degree from anywhere, without ever having to come to one of our campuses. As a student in an online class, your faculty will be the same faculty who teach in our campus classrooms. Advising for online programs and other support services are all completed online by staff who specialize in serving distance students.

Admission Requirements

Regular Admission
1. Overall GPA on a 4-point scale times 200 plus GMAT equal to or above 1,000 and a GMAT score of at least 500 OR
   GPA of 3.0 on a 4-point scale with a Graduate Record Exam (GRE) of 147 in both Verbal Reasoning and Quantitative Reasoning and 3.5 or higher in Analytical Writing. (When it is not possible to interpret academic eligibility by way of transcript, the graduate business program reserves the right to request further evidence of academic eligibility.)
2. Grade of at least “C” on all undergraduate foundation (prerequisite) courses. (All undergraduate requirements for admission shall be satisfied before enrolling in the MBA required core or MBA elective courses.)

Probationary Admission
All applicants must have the following:
1. Overall GPA on a 4-point scale times 200 plus GMAT score equal to or above 1,000 and a GMAT score of at least 430 yet below 500 OR
   GPA of 3.0 on a 4-point scale with a Graduate Record Exam Score (GRE) of 144 in both Verbal Reasoning and Quantitative Reasoning and 3.5 or higher in Analytical Writing. (When it is not possible to interpret academic eligibility by way of transcript, the graduate business program reserves the right to request further evidence of academic eligibility.)
2. Grade of at least “C” on all undergraduate foundation (prerequisite) courses. (All undergraduate requirements for admission shall be satisfied before enrolling in the MBA required core or MBA elective courses.)
3. Students admitted on probation must complete their first 9 hours of course work, including at least 6 hours at the 600 level, with a grade “B” or better. Students not meeting this requirement are subject to dismissal from the program.

All undergraduate requirements for admission must be satisfied before enrolling in the MBA required core or MBA elective courses. Students without an undergraduate degree in business must complete necessary foundation course work.

International students applying with a three-year degree must have their transcripts evaluated by an outside agency such as WES (wes.org) or NACES (naces.org) for equivalency.
Master of Business Administration (MBA)

This is a guide based on the 2014-2015 Graduate Bulletin and is subject to change. The time it takes to earn a degree will vary based on factors such as dual enrollment, remediation, and summer enrollment. Students meet with an academic advisor each semester and use DegreeWorks to monitor their progress.

CURRICULUM CHECKLIST

Recommended sequence of required course work, sport management option

Students will work with an advisor in their option area to determine the sequence of coursework best suited. Required courses include:

Master of Business Administration: sport management option – 33 hours required
- BA600 Management Communication & Leadership (3)
- BA620 Quantitative & Qualitative Research Methods (3)
- BA630 Integrated Decision Information Systems (3)
- BA650 Strategic Decision Making (3)
- BA651 Strategic Marketing (3)
- BA657 Applied Research Project (3)*
- BA660 Strategic Cost Analysis & Fin Applications (3)
- BA668 The Financial Environment (3)
- SM510 Principles and Practices of Sport Management (3)
- SM612 Topics, Trends, Issues in Sport Management (3)
- SM655 Design and Operation of Sport Facilities (3)
*Topic must relate to option selected

All undergraduate requirements for admission must be satisfied before enrolling in the MBA required core or MBA elective courses. Students without an undergraduate degree in business must complete necessary foundation course work:

- Principles of Microeconomics*
- Principles of Macroeconomics*
- Microcomputer Applications
- Introductory Statistics
- College Algebra*
- Business Statistics II or Applied Calculus* or College Calculus*
- Principles of Financial Accounting*
- Principles of Managerial Accounting
- Principles of Management*
- Principles of Marketing*
- Financial Management
- Management Information Systems*

Students must earn a grade of "C" or above in all of the above classes. Students also must have demonstrated sufficient background in microcomputer business application and management information systems. This may be through course work or through acquired knowledge connected with business experience or other applications contexts, validated through an approved test.*

*Proficiency in these areas can be proven through a CLEP exam. Credit will not be given for these courses with a passing grade on the exam, but score will be taken as proof of course knowledge.

Program Requirement

Applied Research Project in the sport management area

Internship and Employment Opportunities of Recent Graduates

- Accenture
- IG
- American Express
- Anders, Minkler & Diehl
- Anheuser Busch
- AT&T
- BKD, LLP
- Boeing
- Boy Scouts of America
- Brain & Neuro Spine Clinic
- Cassidy Turley commercial real estate
- Charter Communications
- Chevron
- Cisco Systems
- Citigroup
- Colliers Turley Martin Tucker
- Commerce Bank
- Credit Suisse
- Defense Contract Audit Agency
- Deloitte Touche Tohmatsu Limited
- Edward Jones
- Enterprise
- Federal Reserve Bank
- Gentec Electro-Optics
- GMAC Financing
- Goldman Sachs
- Google
- Hannock Tire
- Hendrickson Business Advisors
- J.B. Hunt Transport
- Kansas City Royals
- KPMG
- Maxim Healthcare Services
- Med Assets
- Merrill Lynch
- Montgomery Bank
- Newell/Rubbermaid
- Overnite Transportation Company
- Pilgrim’s Pride Corporation
- Procter and Gamble
- Regions Bank
- Schreiber Foods
- Solufa
- Southeast Health
- SSM Health Care
- Tate & Lyle
- U.S. Bank
- Wells Fargo Financial

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